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65-60

ORIGIN ARA-10

INFO OCT-01 CCO-00 SS-15 SSO-00 ISO-00 NSC-05 NSCE-00 /031 R

66619

DRAFTED BY ARA:GECHAFIN

APPROVED BY ARA:GECHAFIN

S/S-O:APSHANKLE

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FM SECSTATE WASHDC

TO USDEL ASWAN IMMEDIATE

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TOSEC 128

FOR THE SECRETARY FROM ROGERS

E.O. 11652: N/A

TAGS:OVIP (KISSINGER, HENRY A.) PFOR, BR

SUBJECT REACTION TO SECRETARY'S SPEECH

FOLLOWING REPEAT BRASILIA 1679 ACTION STATE MAR 5

QUOTE

LIMITED OFFICIAL USE BRASILIA 1679

E.O. 11652: N/A

TAGS: PFOR, BR

SUBJECT: REACTION TO SECRETARY'S SPEECH

SUMMARY: SECRETARY'S SPEECH ON LA WAS WELL-RECEIVED

IN BOTH PRESS AND FOREIGN MINISTRY HERE, DRAWING

PRAISE OFR ITS ATTENTION TO LA, COMMITMENT TO

IMPROVED RELATIONS, AND CLEAR, OPEN PRESENTATION.

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END SUMMARY.

1. SECRETARY KISSINGER'S MARCH 1 SPEECH RECEIVED HEAVY MEDIA COVERAGE HERE (O ESTADO DE SAO PAULO MARCH 2 RAN FULL TEXT), WITH HEADLINES TENDING TO EMPHASIZE US READINESS TO CONTEMPLATE CHANGE IN STATUS OF CUBA AND TO REVISE TRADE ACT. PROPOSAL FOR "NEW EQUILIBRIUM" ALSO WAS HIGHLIGHTED.

2. TWO LEADING NEWSPAPERS, O ESTADO DE SAO PAULO AND JORNAL DO BRASIL, SUBSEQUENTLY RAN EDITORIALS REACTING FAVORABLY TO SPEECH. SAID O ESTADO, "THE SPEECH. . . SHOWS CLEARLY THAT THE US WANTS TO OVERCOME TO IMPASSE IN WHICH INTER-AMERICAN RELATIONS FIND THEMSELVES AFTER.8. . (THE US) TRADE ACT, AND THAT IT INTENDS TO MAINTAIN THE 'NEW DIALOGUE' ... THE SPEECH ALSO SHOWS THAT IF ON THE ONE HAND IT WAS NECESSARY TO MAKE THE US SEE, IN ENERGETIC TERMS, THE PRESSING UTILITY OF REVIEWING THE TRADE LAW. . . AND TO EXERT JOINT PRESSURE IN THIS SENSE ON WASHINGTON, ON THE OTHER HAND THE DEFENSE OF (LA) INTERESTS IS BETTER SERVED BY THE PURSUIT OF THE 'NEW DIALOGUE' THAN BY ITS SUSPENSION. THE MOST POSITIVE ASPECT OF THE SECRETARY OF STATE'S SPEECH LIES, WITHOUT DOUBT, IN THE PROMISE OF THE SUPPRESSION OF THE CLAUSES OF THE LAW WHICH ARE CONTRARY TO LA INTERESTS. . . THIS IS THE FIRST TIME, IF WE ARE NOT MISTAKEN, THAT AN AMERICAN SECRETARY OF STATE DECLARED THAT IN ITS RELATIONS WITH LATIN AMERICA 'THE US DOES NOT WANT EXACT RECIPROCITY'. . . ." O ESTADO WENT ON TO NOTE WHAT IT CALLED "ALMOST A MEA CULPA" REGARDING AUTOMATIC SANCTIONS, REFERRED TO SECRETARY'S DESIRE TO OVERCOME CONFLICT OF INTERESTS REGARDING FOREIGN INVESTMENT, AND MENTIONED APPROVINGLY "COMMITMENT" IN SENSE OF PROVIDING AID THROUGH MULTILATERAL CHANNELS. NOTING SECRETARY'S POINTS RE OSCILLATIONS BETWEEN EUPHORIA AND DISILLUSIONMENT AND OPTIONS OPEN TO BOTH US AND LA, O ESTADO CONCLUDED, "LET US HOPE THE COMMITMENTS ASSUMED BY KISSINGER ARE CARRIED OUT AND THE IMPASSE LIMITED OFFICIAL USE

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INSTITUTIONALIZED IN INTER-AMERICAN RELATIONS IS OVERCOME".

3. IN EDITORIAL HEADED "PLATFORM OF THE DIALOGUE", JORNAL DO BRASIL SAID SECRETARY "REAFFIRMED HIS INTENTION OF VISITING (LA) AND IN THE MEANTIME OF MAINTAINING THE POLICY HE INAUGURATED FOR LA AND WHICH HE DUBBED THE "NEW DIALOGUE". EDITORIAL

NOTED HE HAD "REALLY" TAKEN TIME AWAY FROM OTHER PROBLEMS TO OCCUPY HIMSELF "IN DEPTH" WITH LA: "SUCH A DEMONSTRATION OF INTEREST IN FORMULATING A POLICY SUPPORTED BOTH IN HISTORY AND IN CULTURE, FOR THE RELATIONSHIP OF THE US WITH THE HEMISPHERE, SHOULD ENGENDER A NEW STATE OF SPIRIT. THIS, HOWEVER, DEPENDS ON GOOD RELATIONS IN THE ECONOMIC FIELD, SINCE MR. KISSINGER KNOWS, AND SAYS IN HIS TALK, THAT THE IMBALANCE BETWEEN THE US AND THE LA NATIONS IS WHAT SEPARATES THE MOST INDUSTRIALIZED NATION IN THE WORLD FROM... 'THE MOST DEVELOPED PART OF THE THIRD WORLD'. . . ANOTHER FACT TO OBSERVE IS THAT THE SECRETARY OF STATE, WITH HIS GREAT WORK CAPACITY AND IMAGINATION, HAS A PERSONALIST TENDENCY WHICH, IN THE CASE OF LA, SOMETIME LEAVES THE HEMISPHERE WITH THE PROMISE OF DIALOGUE BUT WITHOUT INTERLOCUTOR. A GREATER SUM OF EFFECTIVE POWER INVESTED IN THE ASSISTANT SECRETARY FOR INTER-AMERICAN AFFAIRS COULD PERHAPS MAKE THE DIALOGUE MORE PERMANENT". EDITORIAL GOES ON TO REVIEW SPEECH'S POINTS REGARDING PANAMA, CUBA, THE TRADE ACT, TREATMENT OF INVESTMENT, AND TRANSFER OF TECHNOLOGY, AND CONCLUDES, "IF THE NEW DIALOGUE, ALTHOUGH MARKED BY SHARP DEBATES, MAINTAINS ITSELF ON THE INTENSE AND EXTENSIVE LEVEL OF THE SPEECH OF THE SECRETARY OF STATE, IT COULD TRANSFORM ITSELF INTO A NEW RELATIONSHIP."

4. SHORT ARTICLE IN CORREIO BRAZILIENSE ITED FOREIGN MINISTRY SPOKESMAN SPEAKING INFORMALLY AS SAYING SPEECH HAD POSITIVE REPERCUSSION WITHIN GOB: "THE SAME SOURCE DECLARED THAT KISSINGER'S SPEECH REVEALED THE DISPOSITION TO MAINTAIN AN EFFECTIVE LIMITED OFFICIAL USE

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DIALOGUE 'ON A HIGH AND REALISTIC LEVEL' WITH THE LA COUNTRIES, AFTER THE IMPACT CAUSED BY THE TRADE LAW". UNDER HEADLINE "FAVORABLE REACTION TO KISSINGER TALK", FOLHA DE SAO PAULO SAID SPEECH'S "LINES OF RELATIONSHIP BETWEEN THE US AND LA... WERE WELL RECEIVED IN THE FOREIGN MINISTRY". STATING THAT THERE WAS NO OFFICIAL REACTION, THE ARTICLE WENT ON TO SAY THAT THE ONLY RESERVATIONS EXPRESSED INVOLVED THE "UNALTERABLE RIGIDITY" OF THE US POSITION REGARDING THE ACTIVITIES OF MULTINATIONALS IN THE HEMISPHERE. "IN ANY CASE, THE FIRST EXAMINATION OF THE SPEECH GAVE--FOR THE DIPLOMATS""A FAVORABLE BALANCE, WHICH DEMONSTRATES THE AMERICANS THEMSELVES ARE INTERESTED IN RE-EVALUATING THEIR ATTENTIONS VIS-A-VIS THE HEMISPHERE, GIVING IT A GREATER

IMPORTANCE THAN EXISTED UP TO NOW".

5. COMMENTS WE HAVE HEARD DIRECTLY HAVE BEEN
ALONG SMILAR LINES. A KNOWLEDGEABLE FOREIGN-
AFFAIRS JOURNALIST FOUND THE SPEECH A CLEAR AND
STRAIGHFORWARD EXPOSITON OF REASONABLE POSITIONS,
AND A WELL-PLACED FOREIGN MINISTRY OFFICIAL, SAYING
SPEECH HAD BEEN WELL-RECEIVED IN MINISTRY, PRAISED
ITS "CARDS ONT THE TABLE" APPROACH. CRIMMINS
UNQUOTE INGERSOLL

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PRESS COMMENTS, FOREIGN RELATIONS, SPEECHES, GOVERNMENT REACTIONS, TOSEC 128
Control Number: n/a
Copy: SINGLE
Draft Date: 07 MAR 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: GolinoFR
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975STATE051452
Document Source: CORE
Document Unique ID: 00
Drafter: GECHAFIN
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750081-0005
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750371/aaaaclywy.tel
Line Count: 179
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN ARA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 4
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: GolinoFR
Review Comment: n/a
Review Content Flags:
Review Date: 03 SEP 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <03 SEP 2003 by BoyleJA>; APPROVED <02 DEC 2003 by GolinoFR>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: REACTION TO SECRETARY'S SPEECH FOLLOWING REPEAT BRASILIA 1679 ACTION STATE MAR 5
TAGS: OVIP, PFOR, BR, XM, US, (KISSINGER, HENRY A)
To: ASWAN
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006